BluBØX - Quotation

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CC:	
Title:	
Company:	
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Document Rev 15.8

FOR

A BluBØX System Upgrade

Mercury based Takeover-8 readers

AT

100 Main Street, USA

PRESENTED TO

ABC Company

Quote #	LL-	**Rev #**	01-JT
Quote Date:	11-Aug-2017	**Valid Until:**	11-Nov-2017

BluBØX - Quotation Summary

Hardware & Services

Total Hardware		$1,020
Total BluBØX Professional Services		$3,586
Total Hardware and Services		**$4,606**
Shipping	4.0%	$41
Total Hardware & Services		**$4,647**

Includes Shipping but NOT Tax

1st Year Annual Costs

		Monthly
BluSKY Licenses	$2,464	$205
System Support	$133	$11
HaaS Plan: $255 /Yr. - Not Included	$0	$0
ERP Plan: $153 /Yr. - Not Included	$0	$0
Total 1st Year Annual Costs	**$2,597**	$216

Includes BluSKY Licenses - Includes Support

TOTAL Hardware, Services & 1st Year Annual Costs	**$7,244**

Includes Shipping but NOT Tax - Includes BluSKY Licenses. - Includes Support

Principal Terms - See Terms & Conditions pages for greater detail

Payment Terms:	50% Deposit w/ Balance Upon Shipment
Shipments:	US Dollars, FOB Point of Origin. Partial Shipments of hardware are OK unless otherwise stated on Client's Purchase Order.
Sales Tax:	Will be charged unless Client has a Reseller Certificate on-file with Blub0X. Is only an estimate. The correct tax will be calculated at the time of billing.
Work Hours:	On Straight Time except as noted below

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
670-1463	FPO150-B100D8PM8PNL4E4M1 w P/S	BluB0X E4M1 Enclosure - 24x20x4.5 - w/an FPO150-B100D8PM8PNL4 4A/12V & 8A/24V dual Power Supply, w/ 8 Class II, and an 8 channel lock control.	Optional	1	$1,075.00	$0.00
460-0500	Power Management Gateway	Compute Stick and Support hardware that supports communication between LSP NL2 (Part # 670-2000) or NL4 (Part # 670-2100) and BluSKY Power Diagnostics.	Optional	1	$360.00	$0.00
320-1000	Card - HID iClass w/ slot - 26 bit - QTY 50	Card - HID iClass Composite PVC 2K/2Appl Areas Programed 26 bit FC 201 Blank Front and Back Matching sequential numbers horizontal slot	Optional	15	$214.00	$0.00
815-2005	Conv-1501	Board Conversion Fee - Mercury EP1501 One Door DB Controller	Included	1	$370.00	$370.00
815-2020	Conv-MR50	Board Conversion Fee - Mercury MR50 One Door SIO	Included	1	$122.00	$122.00
815-2030	Conv-MR52	Board Conversion Fee - Mercury MR52 Two Door SIO	Included	3	$176.00	$528.00
BluBOX PROFESSIONAL SERVICES						
800-8020	On Site SR Tech Support - Excl. T&M - Business Hours	Technicial Support - On-Site - Manager-Level - Excludes Travel & Lodging - Business Hours - Min: 4 hrs. - PER HOUR:	Included	8	$97.00	$776.00
800-1225	Project Management - Business Hours	Project Management - Remote - Business Hours - Min: 4 hrs. -PER HOUR:	Included	8	$182.00	$1,456.00

BluBOX - Hardware & Services

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
800-0400	Training - Video Conference - Business Hours	Training - Video Conference - Business Hours - PER HOUR:	Included	2	$97.00	$194.00
800-5340	BluSKY Database Construction Services	BluSKY Database Construction Services - Min: 4 hrs. - PER HOUR:	Included	8	$145.00	$1,160.00

Total Hardware & Software	$1,020.00
Total - Professional Services	$3,586.00
Total - Third Party	$0.00
GRAND TOTAL	**$4,606.00**
Total - Out of Pocket Expenses	$0.00

Part #	BluSKY License	Description	Unit Qantity	Included or Optional	Quantity	MSRP Unit Price	Extended Price
817-0100	Platform	Security system infrastructure and database usage. Required for any use of BluSKY. Based on number of ACTIVE users in the System's database, excluding deleted and suspended. Pre-requisite for any other BluSKY license.	per User in a System	Included	500	$1.33	$665.00
817-0120	Photo ID Badging	Capture and storage of user and vendor photos and printing of Photo-ID Badges. Pre-Requisite for on-screen Photo-ID Verification, Biometric Log In, and Person Readers.	per User in a System	Optional	500	$0.63	$0.00
817-0320	Reader	Required for every reader	Per Reader	Included	8	$145.00	$1,160.00
817-1080	Power Management	Power Management.	per Device	Optional	1	$200.00	$0.00
817-1220	System Health	Monitoring of BluSKY/BluCHIP software, hardware, database, security, power, and communications. Also includes analytics, intelligent rules, events, notifications and integration with distribution lists.	% other Licenses	Included	1	$91.25	$91.25
817-0520	System Analytics	Statistical analysis of all access control, alarm, video, vendor, DDE, visitor & incident events - displays the analytics, including counting, binning, trending, pattern recognition, correlation analysis and unusual event detection. Integrates with RND.	% other Licenses	Included	1	$182.50	$182.50
817-1120	Intelligence	Intelligence functionality for all BluSKY modules - includes simple and complex rule creation and analytics - events - notifications - distribution lists integration. BluSKY includes hundreds of standard intelligent rules out-of-the-BØX.	% other Licenses	Included	1	$365.00	$365.00

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	TOTAL ANNUAL LICENSES	$2,464.00
	Monthly	$205.33